

Arizona Society For Professional Hypnosis

www.hypnosisaz.com

Next Meeting: ASPH

Tuesday, June 7, 2011

7:00 p.m. SHARP



www.hypnosisaz.com

Topic: Setting Fees with Hypnosis Clients

Presenter: Donald H. Rice

Don's websites:

www.DonRiceClinics.com

www.HypnosisAudioSite.com

www.HypnosisComedyShow.com

www.GastroBandHypnosis.com

www.KISSHypnosisScripts.com

Don's Bio:

Certified Hypnotist, Donald H. Rice is a multi award winner in hypnosis. He sees clients every day in his Phoenix Offices and presents comedy hypnosis

shows on weekends. His method of teaching and his K.I.S.S. Hypnosis Scripts are known and used around the world. Hypnotists from as far away as Tokyo, Japan travel to Phoenix for his mentoring. He is past Vice President and past President of the ASPH and is part of the educational board for the NGH. Don is a columnist for three print magazines and one e-magazine and is often an exciting guest on television. For the past twenty years Don has earned his total income from hypnosis.

Don's Description of Topic:

All hypnotists I know are loving, caring, intelligent people who have little or no idea how to price their services to the public. Why is that you ask? Well, they usually have little or no business experience and their trainers spend more time on weight loss techniques than earning a living. Learn how you can charge certain clients \$3,000.00 up front and they love it. Join me at the June ASPH meeting and I will share the secrets of making money using your own, powerful hypnosis talents. You deserve to be financially successful and I can help you do that. You will leave this presentation with a completely different attitude about money. Don

www.ArizonaFamilyHypnosis.com

www.KissHypnosisScripts.com

www.HypnosisAudioSite.com

www.GastroBandHypnosis.com

Meeting Location:

Home Town Buffet

1312 NORTH SCOTTSDALE RD, SCOTTSDALE, AZ 85257

[On the West Side of Scottsdale Road, just south of McDowell]

[Please no dining during the meeting.]

Directions - Google "Home Town Buffet - Scottsdale AZ"

Tuesday Meetings: 7:00 PM - 9:00 PM (Free for Members)
Certificates & C. E. U. Credit Hours Awarded for Attendance
(2 credits per meeting attended)

UPCOMING TOPICS & PRESENTERS

Meeting Dates:

June 7 : Donald H. Rice (Setting Your Fees)

July 5: Peggy Hyde Hollingshead

August 2: Sylvia (How to Include Sound With Hypnosis)

September 6: Martha Reed

October 4: Lea Blumberg

November 1: Sandi Graves

December: Party

Officers:

President: Michael C. DeSchalit -- mcdmagic@aol.com

Vice-President: Sandi Graves – sandi@arizonafamilyhypnosis.com

Secretary: Sam Sterk – peakplus@aol.com

Treasurer: Sylvia Shelton - sushelton@hotmail.com

Statutory Agent and Parliamentarian: Carol Adler – info@caroladler.com

ARIZONA SOCIETY FOR PROFESSIONAL HYPNOSIS

Membership Renewal Form

RELAX!

All you have to do is.... Reach for your checkbook, pick up your pen, and

RENEW YOURSELF WITH ASPH for another year by
RENEWING YOUR ANNUAL MEMBERSHIP...
How easy is THAT?????

Send a \$35.00 check, "PAY TO THE ORDER OF CAROL ADLER"
Do NOT "Pay To The Order of ASPH!!"

Mail to:

Carol Adler, CHt
ASPH Statutory Agent
1960 West Keating Avenue – No. 236
Mesa, Arizona 85202

AND.... If you don't even want to reach for your checkbook, you can do it all
online through PayPal:

dandelionbooks@yahoo.com
\$37.10 (6% PayPal processing surcharge... PayPal also accepts major credit
cards)

The ASPH Website

www.hypnosisaz.com and www.hypnosisaz.org are the domains for Arizona
Society for Professional Hypnosis.

Attention All Practicing Hypnotherapists:

If you wish to have your contact information listed on the ASPH website
followed by a brief paragraph, 300 words maximum, kindly send this written
information (MS Word Document) to Sam Sterk, ASPH Secretary, by email

at asph@live.com as soon as possible. You can also send your announcements to Sam Sterk, Ph,D at **peakplus@aol.com**

Thank you!

Notes from the Secretary: Sam Sterk, Ph.D

A reminder ... The cut-off date to add event information to the monthly newsletter is the 14th of the month following the last meeting, or at the mid-point of the month before the next meeting. Please submit your event information on or before that date via email to asph@live.com.

If you come at least a half an hour early the evening of the upcoming monthly meeting, you can have the benefit of networking and “schmoozing” with your peers. We hope to see you.

We are very excited to announce that the following ASPH members will be presenters at the upcoming August, 2011

NGH Convention:

Michael DeSchalit

Sandi Graves

Lewis Heller, M.D.

Don Rice

Sam Sterk, Ph.D.

Congratulations to the upcoming presenters.

We are reminded of the talent within our own chapter.

Visitors and guests are welcome to attend two meetings free of charge, after which they are invited to join ASPH. They also have the option of paying a \$5.00 fee for each month attended thereafter. Spouses and partners of members are considered part of the ASPH and have free meeting privileges.

C.E.U Credits for National Guild of Hypnotists are submitted for Members only. Members should contact NGH themselves to have their credits recorded.

Member Announcements

Member Newsletter Announcements should be approximately 1/4 page and ready to cut and paste into the newsletter. All newsletter announcements must be directly connected to enhancing hypnosis techniques and therapies or serve as a support to the business and profession of hypnosis and hypnotherapy.

Credit Card Processing Solutions for Your Business

This company is a preferred vendor of The National Guild of Hypnotists and their members.

Accept Visa, MasterCard, Discover, American Express, Diners Club, JCB, ATM, debit cards, Electronic Benefits Transfer (EBT cards), electronic gift and loyalty cards as well as a variety of private label and smart card technologies. Whether you're a retail store, restaurant, supermarket, gas

station or lodging merchant, we have the transaction processing solution that's right for you. We also offer solutions for mail order and telephone order, e-Commerce, Internet and home-based businesses.

Contact:

Linda Monico
New England Payment Systems
1.888.624.7800
603.475.9345 Cell
1.866.236.5424 Fax

NETWORKING

The following members are available to easily network among ASPH members. If you would like to have your contract information included in this list of ASPH members, please email (asph@live.com) with your name, phone number and email address.

Carol Adler info@caroladler.com 480-452-9183
Sherry Bertram bertshr@yahoo.com 602-920-3281
Lindsay Brady hypnotherapist@lbrady.com 480-966-8571
Rebekah Costello hypno-sister@hotmail.com 602 316-8561
Sandi Graves sandi@arizonafamilyhypnosis.com 480-628-5436
Phil Hamilton phil@trancepathways.com 602-330-6886
Alan Handelsman alanhand@aol.com 602-478-8346
Robert J. O'Connor rjocstar@juno.com 602-593-4006
Susan Poznanski smf85308@q.com 602-843-8835
Martha Reed martha@insightsforlife-coach.com 623 249-5888
Sam Sterk peakplus@aol.com 480-767-0956
Tina Sacchi Tina@TinaSacchi.com 623-261-6167
Cheryle Timbrook Azrltr218@aol.com 480-201-7723

Social & Professional Networking on the Internet:

www.selfgrowth.com

www.hypnothoughts.com

www.linkedin.com

Have you read any good articles about hypnosis in a magazine or on the web lately? Feel free to share them with ASPH members. Email a copy or link to the article to our secretary at asph@live.com to be included in our next newsletter.

Treasurer's Report

On May 16, 2011, the ASPH Bank Account Balance was \$3,872.90

Thank you so much for sending in your Renewal and New Membership Dues!